Online Orders Analysis Requirements

Data Summary and Stats

Profit %

Yearly and Monthly Profile

Location and County Profile

Sales Person Profile

Customer Profile

Product Profile

**1. Give the KPIs.**

**2. How much revenue has the company generated after reducing the overheads?**

**3. Timely performance and growth of the business.**

**4. How is the business performing regionally?**

**5. How are taxes affecting sales?**

**6. Who are the top customers?**

**7. How is the Salespersons’ performance?**

**8. What are the most in demand products?**

**9. Create a dashboard that summarizes the whole analysis.**